

## Getting Started

When your customer is declined by your first tier provider,  
**call us** or **email** your application to our team:-

**0800 88 2000** | [applications@cfsfinance.co.nz](mailto:applications@cfsfinance.co.nz)

### When Can You Reach Us?

Monday to Thursday  
Friday  
Saturday

8.30am – 6.00pm  
8.30am – 4.30pm  
9.00am – 4.00pm



# Make the **right** move

Drive your business further with a  
real alternative financing partner,  
drawing from over 40 years of  
experience in your market.

Notes:



**Community Financial Services**  
2-4 Sultan Street, Ellerslie, Auckland  
PO Box 11096, Ellerslie, Auckland  
**Toll Free 0800 88 2000**  
Email : [info@cfsfinance.co.nz](mailto:info@cfsfinance.co.nz)  
Fax : +64 9 580 3063

## About Us

CFS Finance was established in 2006 as a sister company to the Enterprise Motor Group. Enterprise has been a feature of the New Zealand motor industry since 1970 and is well known for its success in the finance market.

CFS Finance is a 100% NZ-owned and managed company with strong funding lines and capacity to lend.

We believe our ability to lend through all market conditions is key to developing long-term dealer relationships.

Our goal is to create mutually sustainable and profitable partnerships.

## Why Choose To Do Business With Us?

We are one of the most successful 'alternative' finance companies in the market and can help you achieve better results from your second tier opportunities.

We aren't trying to be all things to all people. We know our market and its clients and are willing to work harder for them.

Our core business is with the customers who don't usually get accepted by your first tier provider, but still deserve an approval at a reasonable interest rate.

We provide you with the service of a broker but with commissions similar to those from your main lender.



## The CFS Difference

At CFS Finance, our commitment to customer service is a serious proposition and one that is at the heart of our business. Our team are dedicated professionals who understand the needs of our customers and will exceed your expectations.

### Example:

For a \$15,000 car at 15.95%	CFS	Broker
We do the legwork with the customer (If you want us to)	✓	✓
We can sign-up the customer	✓	✓
We can do everything electronically	✓	?
Approved in under two hours & paid today	✓	?
We have over 40 years of experience	✓	?
Deal directly with the finance company	✓	x
<b>Commission earned</b>	<b>\$1,800+</b>	<b>\$500</b>

# New Motor Vehicle Dealership



**COMMUNITY  
FINANCIAL SERVICES**

Company Name: \_\_\_\_\_

Trading Name: \_\_\_\_\_

Managing Director: \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

## **Branch 1**

Physical Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Branch/Finance Manager: \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

## **Branch 2**

Physical Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Branch/Finance Manager: \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

## **Branch 3**

Physical Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Branch/Finance Manager: \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

\*Conditions / Instructions